

in minnesota

Goldner Hawn buys Allen-Edmonds

By EMILY FREDRICK
Associated Press

MILWAUKEE — Minneapolis investment firm Goldner Hawn Johnson & Morrison has bought a majority stake in Allen-Edmonds Shoe Corp., the men's shoe manufacturer that is one of the few remaining domestic shoe brands.

Goldner Hawn said it would keep the current management in place at the company, based in Port Washington, Wis., 25 miles north of Milwaukee. "The quality behind every aspect of Allen-Edmonds made the company very attractive to us," said Michael T. Sweeney, managing director of Goldner Hawn.

Stollenwerk told the Milwaukee Journal Sentinel that Goldner Hawn owns 90 percent of the company, with the remainder held by Stollenwerk and the company's managers. Allen-Edmonds, which prides itself on its materials and crafting standards, began in 1922. It received a contract to outfit American soldiers with shoes during World War II and found that soldiers wanted to continue wearing the brand after they returned.

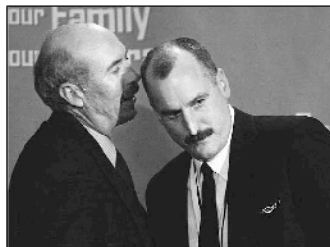
The company also makes belts and cedar "shoe trees," which are inserts for storing shoes. It employs about 700 people at its manufacturing facilities in Port Washington and Lewiston, Maine, and at 26 company-owned stores. Goldner Hawn invests in Midwestern companies and looks for those with strong management teams to keep in place. Investments include Houlihan's Restaurants, Westlake (ACE) Hardware Stores and Transport Corp. of America.

Union blames NWA for Mesaba standoff

• MESABA FROM D1

Woerth flatly stated that he will not sign a contract for Mesaba pilots that includes the 194 percent labor cost cuts over six years that management has been demanding since December. While any pilot contract must be reviewed by the Mesaba pilots executive council and ratified by the members, Woerth has the final say on whether a union contract will take effect.

ment is seeking. Each has offered some labor cutbacks over three years. "We are very eager to work out a consensual agreement with all three unions, and we are going to do so at the table and not in the media," Mesaba spokeswoman Elizabeth Costello said Thursday.



ALPA International President Duane Woerth, left, and Mesaba pilots union chief Tom Wychor attended a rally in January 2004. Woerth was in the Twin Cities on Thursday to talk with Mesaba pilots.

U.S. Bankruptcy Judge Gregory Kishel ruled a week ago that Mesaba can impose pay rates and work rules on its three biggest unions at any time, provided it gives 10 days' notice.

Northwest skipped some payments owed to Mesaba. Northwest also notified Mesaba that it will take all of the Avro jets out of Mesaba's fleet, so the regional airline has been focused on keeping its core fleet of 49 Saab turboprops.

company negotiators but that no sessions have been held since Kishel's ruling Friday. Mesaba spokeswoman Costello said company leaders want to use mediators with all three unions as a means of helping both sides reach deals.

"We are not Pollyannas," said Tom Wychor, chairman of the Mesaba pilots union. "We understand there are problems with this company." But Wychor said the parties have been unable to forge agreements because the airline has been "asking for far more than they need."

"This bargaining needs to get serious, because the judge isn't the final arbiter. I have the final word on the pilot contract or a strike," said Woerth, who was in the Twin Cities to meet with Mesaba pilots and to conduct media interviews. "If they want a legal war, a strike, they'll get it all."

She stressed that the airline has refrained from starting the 10-day countdown before imposing terms because management strongly prefers negotiated deals with its unions. She also denied that Northwest has any controlling influence on the (Mesaba) negotiations.

Northwest filed for bankruptcy in September in New York. Mesaba filed a month later in Minneapolis, after several meetings last week with com-

pany negotiators but that no sessions have been held since Kishel's ruling Friday. Mesaba spokeswoman Costello said company leaders want to use mediators with all three unions as a means of helping both sides reach deals.

figuratively speaking

- 91** Percentage of Americans who believe exercising at a health club would improve their overall health.
- 42** Percentage of people who say that exercising at a health club at least twice a week for 30 minutes for the next month would interfere with their other priorities.

\$76.6 billion

Direct medical costs associated with physical inactivity in 2000.
Source: International Health, Racquet & Sportsclub Association

NEWS IN BRIEF

MGI Pharma shares sink 32% after report

Shares of MGI Pharma Inc. plunged 32 percent to a 52-week low Thursday after the Bloomington-based biopharmaceutical company cut sales estimates for its top product, an injection called Aloxi, which combats chemotherapy-related nausea and vomiting. The company's stock closed Thursday at \$14.54, down \$6.89. The news came in the company's second-quarter earnings report, which was released after the market closed Wednesday. During the quarter, MGI Pharma reported a \$19.4 million loss, or 25 cents per share, including a \$9.9 million acquisition-related charge. Analysts had expected a gain of a penny a share.

JANET MOORE

3M will buy motor-vehicle services outfit

3M Co., the Maplewood maker of Post-it Notes and Scotch tape, has agreed to buy Archon Technologies Inc. to add to its services for motor-vehicle agencies. Archon makes software to manage such services as issuing vehicle registrations, titles and driver's licenses. 3M said Thursday. Terms weren't disclosed, but the purchase is expected to be completed in the third quarter. Archon, which has 70 workers, will keep its headquarters in Denver; it also has operations in Tucson, Ariz., 3M said.

BLOOMBERG NEWS

Outgoing U.S. Bank CEO's perks outlined

Departing U.S. Bancorp CEO Jerry Grundhofer will get a \$500,000 retainer while he remains board chairman, the company said Thursday in a filing with the Securities and Exchange Commission. Grundhofer, 61, will remain chairman until Dec. 31, 2007. In addition to the retainer, Grundhofer will receive restricted stock unit and option grants, the services of an administrative assistant and use of the corporate jet for business. Richard Davis, 48, will succeed Grundhofer in December as CEO of the Minneapolis-based bank.

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« I HAVE THE FINAL WORD ON THE PILOT CONTRACT OR A STRIKE. IF [MESABA WANTS] A LEGAL WAR, A STRIKE, THEY'LL GET IT ALL. »

Duane Woerth, president of the Air Line Pilots Association

Comcast to run west-metro cable by end of July

• COMCAST FROM D1

Before Thursday's settlement, the only other barrier to Comcast's move into the west-metro area was eliminated last week when the Federal Communications Commission agreed to let Time Warner and Comcast jointly buy the assets of Adelphia Communications Corp., which filed for Chapter 11 bankruptcy protection four years ago. As part of that deal, Comcast was to take over Time Warner Cable's operations in the Twin Cities.

City and cable officials expressed satisfaction. The global settlement, which we think is good for citizens, Time Warner and Comcast," said Kim Roden, a Time Warner spokeswoman.

other cities served now by Time Warner Cable will be signed separately.

Comcast also is providing the city with other incentives, although in some cases, cable subscribers will pay the bill.

earnings

ENPATH MEDICAL INC. (NPTH) Makes medical products for cardiology and interventional radiology. Formerly known as Medatrix Inc.

2ND QUARTER FY2006, 6/30		2006		2005		% chg.
Revenue	\$5.5	\$7.2	\$2.5	—	—	—
Income	0.4	-0.2	—	—	—	—
Earnings/share	0.06	-0.04	—	—	—	—

6 MONTHS		2006		2005		% chg.
Revenue	\$19.0	\$13.8	\$5.2	—	—	+37.2
Income	1.0	0.6	—	—	—	+66.7
Earnings/share	0.15	-0.10	—	—	—	+25.0

Figures in millions except for earnings per share.

RIMG CORP.

(RIMG) Provides digital publishing and duplication systems for CD-R and DVD-R.

2ND QUARTER FY2006, 6/30		2006		2005		% chg.
Revenue	\$25.3	\$23.3	\$2.0	—	—	+12.5
Income	3.4	2.3	—	—	—	+47.8
Earnings/share	0.33	0.22	—	—	—	+50.0

6 MONTHS		2006		2005		% chg.
Revenue	\$48.0	\$43.2	\$4.8	—	—	+11.1
Income	5.0	5.0	—	—	—	+0.0
Earnings/share	0.49	0.49	—	—	—	0.0

Figures in millions except for earnings per share.

VASCULAR SOLUTIONS INC.

(VASC) Makes medical devices for vascular diseases.

2ND QUARTER FY2006, 6/30		2006		2005		% chg.
Revenue	\$11.9	\$8.1	\$3.8	—	—	+38.1
Income	-0.7	0.1	—	—	—	-100.0
Earnings/share	-0.04	0.00	—	—	—	-100.0

6 MONTHS		2006		2005		% chg.
Revenue	\$29.0	\$14.4	\$14.6	—	—	+100.0
Income	-1.5	0.2	—	—	—	-100.0
Earnings/share	-0.10	-0.01	—	—	—	-100.0

Figures in millions except for earnings per share.

Comcast, which already has 350,000 cable customers in the eastern and northern metro areas, would take over 193,000 Time Warner cable subscribers in the west-metro area. Numbers for the two firms' Internet and telephone customers weren't available.

Later this year, Comcast will sign a new, 15-year franchise agreement with the city of Minneapolis, Bradley said. Franchise agreements with

The city received \$323,000 in public access channel support from Time Warner Cable last year, all of it ultimately paid by cable customers, Plewacki said. Over the 15-year life of the Comcast franchise, total public access channel

support could range from \$12.7 million to \$15 million, Bradley said. Over the next three years, the number of Minneapolis public access channels would be reduced from nine to six.

NASH FINCH CO.

(NASH) Food wholesaler and owner and operator of supermarket.

2ND QUARTER FY2006, 6/17		2006		2005		% chg.
Revenue	\$1,070.8	\$1,085.3	-1.3	—	—	—
Income	4.1	9.7	-5.6	—	—	—
Earnings/share	0.31	0.75	-58.7	—	—	—

6 MONTHS		2006		2005		% chg.
Revenue	\$2,105.5	\$1,927.5	\$178.0	—	—	+9.2
Income	9.0	16.7	-7.7	—	—	-52.2
Earnings/share	0.60	1.28	-53.1	—	—	—

Figures in millions except for earnings per share.

Hutchinson shares slide 12% on gloomy quarterly earnings outlook

Hutchinson Technology Inc., the supplier of disk-drive assemblies based in Hutchinson, Minn., said net income for its fiscal third quarter fell 70 percent, as the cost of sales and other expenses rose. The company's shares fell 12 percent Thursday in after-hours trading after its fourth-quarter forecast fell short of analysts' expectations.

For the quarter ended June 25 was \$5.84 million, or 22 cents a share, compared with \$19.6 million, or 65 cents a share, a year earlier. Excluding a dispute settlement, per-share income was 12 cents, matching expectations of analysts polled by Thomson First Call.

For the fourth quarter, the company sees per-share results ranging from a loss of 15 cents to a gain of 15 cents, and sales of \$170 million to \$185 million. Analysts on average were expecting earnings of 28 cents a share on revenue of \$195 million, according to Thomson First Call.

Hutchinson Technology shares fell 25 cents Thursday to close at \$20.08 before the news was released. They fell to \$17.25 in after-hours trading.

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In a report issued after the markets closed Thursday, Hutchinson said net income

for the quarter ended June 25 was \$5.84 million, or 22 cents a share, compared with \$19.6 million, or 65 cents a share, a year earlier.

Analysts on average were expecting earnings of 28 cents a share on revenue of \$195 million, according to Thomson First Call.

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